



GAURAV A. SHARMA

Full Time MBA student
Goethe Business School
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OBJECTIVE

Seeking an internship position in the management consulting industry to solidify my academic skills.

EDUCATION

GOETHE BUSINESS SCHOOL, GOETHE UNIVERSITY; FRANKFURT AM MAIN, GERMANY SEP 2009 - OCT 2010

Full Time MBA

ELMHURST COLLEGE, ELMHURST; ILLINOIS, USA

JAN 2000 - JUN 2003

Bachelor of Science in Information Systems

ILLINOIS INSTITUTE OF TECHNOLOGY; CHICAGO, ILLINOIS, USA

SEP 1999 - DEC 1999

Bachelor of Science in Information Systems

PROFESSIONAL EXPERIENCE

ELITECORE TECHNOLOGIES; AHMEDABAD, INDIA

MAY 2007 - JUL 2009

Product analyst

Elitecore Technologies is a midsize company with around 500 employees and it produces a network security device called Cyberoam.

- ▶ Main point of contact for Gartner research analysts.
- ▶ Worked with industry analysts and the product manager to improve marketing and sales strategy and product features.
- ▶ Organized and executed on-site product training in South Korea, Taiwan, Turkey and India.
- ▶ Helped open distribution channels in Indonesia and Australia.
- ▶ Collaborated with the marketing team to design marketing material about product features.

INTERACESSO; COIMBRA, PORTUGAL

SEP 2005 - APR 2007

System Developer

Interacesso is currently the third largest ISP serving Portugal.

- ▶ Designed and implemented a bandwidth management solution using a modified Linux kernel.
- ▶ The project was very successful and hence the company had applied for funding for further development and commercialization of the product.
- ▶ AIESEC exchange trainee.

CARMATEC IT SOLUTIONS; BANGALORE, INDIA

OCT 2004 - JUL 2005

System administrator

Carmatec is an IT solutions provider for web-hosting companies.

- ▶ Linux server administrator for LAMP web servers for webhosting companies around the globe.
- ▶ Provided technical and customer support to webhosting companies and their customers.

BEST BUY; LOMBARD, ILLINOIS, USA

AUG 2003 - FEB 2004

Computer technician (part -time)

Best Buy is one of the world's largest electronics retailers.

- ▶ Trouble shooting and resolving computer hardware and software problems for customers.
- ▶ Facilitating sales of computers and computer hardware and software.

INFORMATION TECHNOLOGY SKILLS

Proficient in PowerPoint, Excel, Word, Linux, Unix, OS X, C++, VB, Simple web programming.

LANGUAGE SKILLS

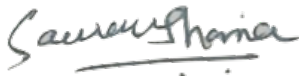
English and Hindi as native, basic Portuguese, fluent in Gujarati, beginning to learn German

EXTRACURRICULAR ACTIVITIES

- ▶ Participated in the KPMG International Case Competition, Berlin national finals — Mar 6, 2010
- ▶ 3rd place in the KPMG International Case Competition, Frankfurt regional round — Nov 21, 2009
- ▶ Launched the GBS Podcasting Service with interviews of students and staff — Sep 2009
- ▶ Member and Trainee of AIESEC Coimbra NEFE Portugal — Sep 2005 - Apr 2007
- ▶ Represented Elmhurst College in ACCA Student Symposium, presented research — Apr 5, 2003
- ▶ Vice president and founding member of Online Athletes (PC gaming club) — Sep 2002 - Jun 2003
- ▶ Member of Synergia (International students club) — Sep 2000 - June 2003

REFERENCES AVAILABLE UPON REQUEST

Frankfurt Am Main March 23, 2010

A handwritten signature in black ink that reads "Gaurav Sharma". The signature is written in a cursive style with a horizontal line underneath the name.

Gaurav A. Sharma